

DEBATE GUIDE

SERVER-SELLER TRAINING

In order to effectively advocate for a policy, it is important to be able to clearly communicate why you support it and the reasons that others should as well. It is equally important, however, to understand the concerns and opposing viewpoints that others may have about the issue. In order to have an effective dialogue

Supporters	Opponents
<p><i>Defining the Issue:</i> <i>Is there a problem? Does action need to be taken?</i></p>	
<p>Supporters will need to prove that the proposed policy is necessary by showing that there is a problem that needs to be addressed.</p> <p>You may want to consider:</p> <ul style="list-style-type: none"> - Statistics on underage drinking and the effects - Data related to underage youth buying alcohol 	<p>Opponents will argue that this policy is not necessary by denying the presence of a problem in our community or disproving evidence of it.</p> <p>You may want to consider:</p> <ul style="list-style-type: none"> - If national or state data should apply to our community - If statistics from youth surveys are trustworthy
<p><i>Defining the Solution:</i> <i>Will the policy effectively address the problem?</i></p>	
<p>Supporters will advocate for the server-seller training policy by showing that it will effectively help to solve the problem at hand.</p> <p>You may want to consider:</p> <ul style="list-style-type: none"> - Why requiring servers and sellers to be trained will decrease 	<p>Opponents will argue that the sever-seller training policy is not a legitimate solution by showing that it will not effectively solve the problem of underage drinking.</p> <p>You may want to consider:</p> <ul style="list-style-type: none"> - Why requiring servers and sellers to be trained will not affect underage drinking

<p>underage drinking in our community</p> <ul style="list-style-type: none"> - The message the policy will send to young people about how the community views underage drinking 	<ul style="list-style-type: none"> - Why passing the policy will not impact community norms
<p><i>Evaluating the Costs and Benefits:</i> <i>What impact would this policy have on the rest of the community?</i></p>	
<p>Supporters will argue that the policy should be passed because it will benefit the community as a whole by showing that any associated costs are outweighed by the benefits.</p> <p>You may want to consider:</p> <ul style="list-style-type: none"> - Why the cost or burden of this policy on businesses is limited - How requiring servers and sellers to be trained protects businesses from liability 	<p>Opponents will argue that passing this policy would negatively impact the community because it is unfair or will pose negative consequences or significant costs to the community.</p> <p>You may want to consider:</p> <ul style="list-style-type: none"> - Why requiring training is an unfair or a significant burden on businesses - Why businesses should not be accountable for the actions of an individual customer